

Message Text

LIMITED OFFICIAL USE

PAGE 01 TOKYO 04470 210213Z
ACTION STR-07

INFO OCT-01 EA-10 IO-13 ISO-00 EB-08 SS-15 STRE-00
/054 W

-----066803 210219Z /64

R 200841Z MAR 78
FM AMEMBASSY TOKYO
TO SECSTATE WASHDC 6302
INFO USMISSION GENEVA

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USMTN

DEPT PASS STR ELECTRONICALLY

E.O. 16652: N/A
TAGS: ETRD, EFIN, JA, US
SUBJECT: USHIBA LETTER TO STR STRAUSS ON MTNS

REF: (A) STATE 65290, (B) GENEVA 2905

1. FOREIGN MINISTRY HAS PROVIDED EMBASSY WITH COPY OF
TEXT OF LETTER OF MARCH 20 FROM MINISTER USHIBA TO STR
STRAUSS (FORMALLY TRANSMITTED THROUGH GOJ EMBASSY IN
WASHINGTON), ALONG WITH SOME EXPLANATORY COMMENT. THAT
COMMENT WAS:

2. USHIBA WAS STUNG BY USMTN'S CRITICISM OF OFFER ON
GROUNDS IT WOULD BE INTERPRETED AS "FRAUDULENT" (REF B,
PARA 5). HENCE THE SENTENCE IN PARA 2 OF USHIBA'S LETTER
EXPRESSING SURPRISE AT OUR HARSH CRITICISM OF JAPANESE
OFFERS.

3. THAT MUCH OUT OF THE WAY, USHIBA WANTS US TO UNDER-
STAND THAT HE FEELS PERSONALLY BOUND BY PART SIX OF THE
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STRAUSS-USHIBA JOINT STATEMENT AND INTENDS TO CARRY OUT
ITS TERMS. IN THIS, WE ARE TOLD, HE HAS SOLID SUPPORT
FROM THE MINISTRY OF FINANCE, AND IS PRESSING MITI TO
OVERCOME OBJECTIONS THAT THE JAPANESE OFFER HAS AN
AVERAGE VALUE (BY SOME MEASURE) WHICH IS GOOD ENOUGH.
USHIBA HIMSELF DOES NOT BELIEVE THAT JAPAN'S OFFERS ARE
SUFFICIENT, ALTHOUGH HE BELIEVES JAPAN SHOULD GET CREDIT

FOR ZERO DUTIES. IN SHORT, USHIBA IS IN A NEGOTIATING
POSTURE WITH SOME GIVE IN HIS POSITION, AND HE WONDERS
IF THERE IS ANY GIVE IN OURS.

4. COMMENT: EMBASSY WONDERS IF TONE OF OUR REACTION
(REF B) TO JAPANESE OFFERS REALLY ADVANCES OUR INTERESTS.
IT CERTAINLY DOES NOT HELP USHIBA IN DEALING WITH SENSI-
TIVE EGOS IN MITI. MANSFIELD

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, DIPLOMATIC COMMUNICATIONS, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 20 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TOKYO04470
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780123-0682
Format: TEL
From: TOKYO MTN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780345/aaaabmfu.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5ee760c3-c288-dd11-92da-001cc4696bcc
Office: ACTION STR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 65290, 78 GENEVA 2905
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3263350
Secure: OPEN
Status: NATIVE
Subject: USHIBA LETTER TO STR STRAUSS ON MTNS
TAGS: ETRD, EFIN, JA, US, MTN
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/5ee760c3-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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